## **Ventura County Economic Forecast**

Ventura County is located on the coast of Southern California. The county is bordered by Kern County to the north, Los Angeles County to the south and east, and Santa Barbara County to the northwest. Ventura County has a population of 813,000 people, and more than 305,000 wage and salary jobs. The median household income in the county is \$77,400, which is the fourth highest in the state.

Economic growth in the composite Southern California area was impressive in 2004, compared to the northern half of the state. Employment grew marginally in Ventura County, by 0.4 percent, which is the second slowest growth rate of any Southern California County. The unemployment rate rose slightly to 5.4 percent last year.

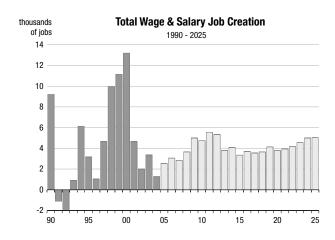
The principal employment clusters in Ventura County are biotechnology, information technology, healthcare services, and mortgage lending. The two largest private employers are Amgen and Countrywide. The U.S. Navy and County government are still the largest employers. The technology corridor is growing again in the Conejo Valley, and there is new momentum from job growth in the Oxnard Plain. Significant home production in Oxnard is now underway.

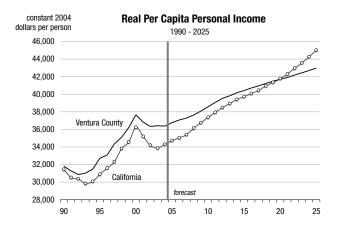
The fastest growing cities in the county are Moorpark and Simi Valley which grew 2.7 and 1.9 percent respectively, between 2004 and 2005. Oxnard, the largest city in the county with almost 190,000 residents, grew by 1.2 percent in the last year.

Employment growth will remain sluggish in Ventura County over the next several years. The primary impediment to greater growth in the region is the lack of affordable housing. The median selling value is rapidly approaching \$650,000 in 2005. More growth in the region would necessitate the production of more housing, an unlikely event in Ventura Counties foreseeable future.

## **Forecast Highlights**

- Job growth will increase 0.8 percent in 2005, and 1.0 percent in 2006. Over the next five years, the average annual growth rate of employment is 1.2 percent per year.
- Average salaries adjusted for inflation are currently above the California state average, and will remain so over the foreseeable future. Real average salaries rise an average of 1.1 percent per year over the next 5 years.
- The services sector remains the growth engine of new jobs in Ventura County. Employment in professional and business services is expected to grow by over 2.1 percent per year for the next five years, and be responsible for 21 percent of total job growth over that time period.

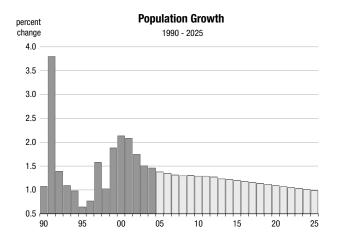


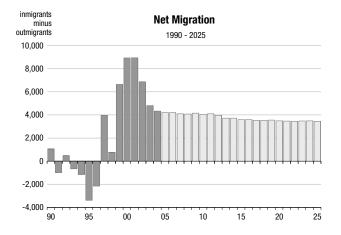


- The population will continue to grow in the county, but at a slower rate than it did over the past five years. Annual growth in the 2005 to 2010 period averages 1.3 percent per year. The slowdown in population growth is largely due the slowdown in net migration.
- Net migration is forecast to decline in 2005, to approximately 4,200 people. Net migration will continue to decline over the next five years, averaging 4,000 people per year, due largely to high home prices and modest levels of home building forecast for Ventura County.
- Real per capita incomes increase at a rate of 1.1 percent in 2005. An annual compound rate of growth of 1.0 percent is forecast over the next 5 years.
- Industrial production will increase by a scant 0.6 percent in 2005. Over the next five years the growth rate of industrial production will increase, averaging gains of 3.7 percent per year.

## Ventura County Economic Forecast 1995-2004 History, 2005-2025 Forecast

|      | Population (people) | Net<br>Migration<br>(people) | Registered<br>Vehicles<br>(thousands) | Households<br>(thousands) | New Homes<br>Permitted<br>(homes) | Total Taxable<br>Sales<br>(billions) | Personal<br>Income<br>(billions) | Real Per<br>Capita Income<br>(dollars) | Inflation Rate<br>(% change<br>in CPI) | Real Farm<br>Crop Value<br>(millions) | Real Industrial<br>Production<br>(billions) | Unemploy-<br>ment Rate<br>(percent) |
|------|---------------------|------------------------------|---------------------------------------|---------------------------|-----------------------------------|--------------------------------------|----------------------------------|--|--|---------------------------------------|---|-------------------------------------|
| 1995 | 705,100             | -3,393                       | 584.6                                 | 227.6                     | 2,166                             | \$6.2                                | \$18.5                           | \$32,719                               | 1.6                                    | 1,151                                 | 3.6   | 7.5                                 |
| 1996 | 710,500             | -2,155                       | 593.5                                 | 229.7                     | 2,353                             | \$6.5                                | \$19.1                           | \$33,079                               | 1.7                                    | 1,046                                 | 3.8   | 7.1                                 |
| 1997 | 721,700             | 3,971                        | 570.2                                 | 231.8                     | 2,316                             | \$7.0                                | \$20.5                           | \$34,338                               | 1.7                                    | 1,138                                 | 4.2   | 6.6                                 |
| 1998 | 729,100             | 763                          | 607.7                                 | 233.8                     | 3,182                             | \$7.5                                | \$21.5                           | \$35,098                               | 1.4                                    | 1,116                                 | 4.3   | 5.6                                 |
| 1999 | 742,800             | 6,656                        | 624.6                                 | 236.2                     | 4,442                             | \$8.3                                | \$23.1                           | \$36,200                               | 2.3                                    | 1,232                                 | 4.8   | 4.8                                 |
| 2000 | 758,651             | 8,949                        | 654.0                                 | 243.2                     | 3,971                             | \$9.1                                | \$25.4                           | \$37,653                               | 3.3                                    | 1,179                                 | 5.5   | 4.5                                 |
| 2001 | 774,433             | 8,956                        | 682.1                                 | 246.0                     | 3,446                             | \$9.5                                | \$26.2                           | \$36,824                               | 3.4                                    | 1,148                                 | 4.7   | 4.6                                 |
| 2002 | 787,965             | 6,884                        | 703.9                                 | 250.1                     | 2,507                             | \$9.8                                | \$27.0                           | \$36,336                               | 2.8                                    | 1,229                                 | 4.6   | 5.4                                 |
| 2003 | 799,848             | 4,807                        | 705.2                                 | 253.1                     | 3,635                             | \$10.4                               | \$28.2                           | \$36,414                               | 2.6                                    | 1,155                                 | 4.9   | 5.3                                 |
| 2004 | 811,505             | 4,337                        | 723.3                                 | 255.7                     | 2,679                             | \$10.7                               | \$29.5                           | \$36,371                               | 3.3                                    | 1,156                                 | 5.2   | 5.4                                 |
| 2005 | 822,698             | 4,223                        | 741.2                                 | 258.2                     | 3,134                             | \$11.5                               | \$31.1                           | \$36,762                               | 2.7                                    | 1,160                                 | 5.3   | 5.2                                 |
| 2006 | 833,775             | 4,217                        | 753.8                                 | 261.1                     | 3,082                             | \$12.3                               | \$32.6                           | \$37,073                               | 2.5                                    | 1,161                                 | 5.4   | 5.4                                 |
| 2007 | 844,713             | 4,103                        | 764.2                                 | 264.1                     | 2,971                             | \$13.1                               | \$34.2                           | \$37,286                               | 2.4                                    | 1,162                                 | 5.6   | 5.4                                 |
| 2008 | 855,688             | 4,079                        | 774.5                                 | 266.9                     | 2,939                             | \$13.9                               | \$35.9                           | \$37,628                               | 2.3                                    | 1,162                                 | 5.8   | 5.3                                 |
| 2009 | 866,845             | 4,160                        | 786.1                                 | 269.7                     | 2,776                             | \$14.8                               | \$37.8                           | \$38,091                               | 2.2                                    | 1,163                                 | 6.1   | 5.3                                 |
| 2010 | 878,013             | 4,060                        | 797.3                                 | 272.3                     | 2,768                             | \$15.8                               | \$39.9                           | \$38,569                               | 2.4                                    | 1,164                                 | 6.3   | 5.3                                 |
| 2011 | 889,322             | 4,102                        | 808.9                                 | 274.9                     | 2,805                             | \$16.8                               | \$42.2                           | \$39,072                               | 2.5                                    | 1,164                                 | 6.6   | 5.1                                 |
| 2012 | 900,616             | 3,977                        | 819.7                                 | 277.6                     | 2,859                             | \$17.8                               | \$44.6                           | \$39,527                               | 2.6                                    | 1,165                                 | 6.8   | 5.0                                 |
| 2013 | 911,725             | 3,733                        | 828.1                                 | 280.3                     | 2,806                             | \$18.7                               | \$47.0                           | \$39,822                               | 2.7                                    | 1,166                                 | 7.1   | 4.8                                 |
| 2014 | 922,872             | 3,733                        | 835.8                                 | 283.0                     | 2,757                             | \$19.6                               | \$49.5                           | \$40,172                               | 2.7                                    | 1,167                                 | 7.4   | 4.7                                 |
| 2015 | 933,912             | 3,604                        | 842.5                                 | 285.6                     | 2,720                             | \$20.5                               | \$52.1                           | \$40,426                               | 2.8                                    | 1,167                                 | 7.6   | 4.7                                 |
| 2016 | 944,927             | 3,601                        | 849.0                                 | 288.2                     | 2,650                             | \$21.5                               | \$54.8                           | \$40,713                               | 2.8                                    | 1,168                                 | 7.8   | 4.7                                 |
| 2017 | 955,836             | 3,535                        | 855.1                                 | 290.7                     | 2,595                             | \$22.4                               | \$57.5                           | \$40,953                               | 2.6                                    | 1,169                                 | 8.0   | 4.8                                 |
| 2018 | 966,701             | 3,545                        | 860.7                                 | 293.2                     | 2,608                             | \$23.3                               | \$60.3                           | \$41,227                               | 2.5                                    | 1,170                                 | 8.4   | 4.8                                 |
| 2019 | 977,507             | 3,559                        | 867.7                                 | 295.6                     | 2,625                             | \$24.4                               | \$63.3                           | \$41,482                               | 2.5                                    | 1,171                                 | 8.7   | 4.7                                 |
| 2020 | 988,173             | 3,488                        | 874.5                                 | 298.1                     | 2,619                             | \$25.5                               | \$66.2                           | \$41,699                               | 2.4                                    | 1,172                                 | 9.0   | 4.6                                 |
| 2021 | 998,742             | 3,468                        | 881.8                                 | 300.6                     | 2,560                             | \$26.6                               | \$69.2                           | \$41,916                               | 2.4                                    | 1,173                                 | 9.2   | 4.5                                 |
| 2022 | 1,009,232           | 3,463                        | 888.9                                 | 303.1                     | 2,540                             | \$27.8                               | \$72.4                           | \$42,189                               | 2.4                                    | 1,174                                 | 9.3   | 4.5                                 |
| 2023 | 1,019,662           | 3,485                        | 897.2                                 | 305.5                     | 2,527                             | \$29.1                               | \$75.8                           | \$42,438                               | 2.5                                    | 1,175                                 | 9.5   | 4.4                                 |
| 2024 | 1,029,994           | 3,489                        | 904.9                                 | 307.9                     | 2,464                             | \$30.3                               | \$79.4                           | \$42,703                               | 2.5                                    | 1,176                                 | 9.9   | 4.3                                 |
| 2025 | 1,040,178           | 3,451                        | 913.5                                 | 310.2                     | 2,450                             | \$31.7                               | \$83.1                           | \$42,981                               | 2.4                                    | 1,177                                 | 10.2  | 4.2                                 |





|      | Total Wage<br>& Salary | Farm | Construction | Manufac-<br>turing | Transportation & Utilities | Wholesale &<br>Retail Trade | Activities  | Professional<br>Services | Information | Health &<br>Education | Leisure | Government |
|------|------------------------|------|--------------|--------------------|----------------------------|-----------------------------|-------------|--------------------------|-------------|-----------------------|---------|------------|
|      |                        |      |              |                    | emplo                      | yment (thousan              | ds of jobs) |                          |             |                       |         |            |
| 1995 | 254.3                  | 17.0 | 11.3         | 31.5               | 5.77                       | 37.8                        | 13.0        | 33.6                     | 6.2         | 22.5                  | 22.3    | 43.0       |
| 1996 | 255.3                  | 17.5 | 10.7         | 33.4               | 5.53                       | 37.9                        | 12.6        | 33.2                     | 6.0         | 22.6                  | 22.3    | 43.4       |
| 1997 | 260.0                  | 17.3 | 11.5         | 36.1               | 5.44                       | 39.5                        | 13.0        | 31.8                     | 6.5         | 23.0                  | 22.0    | 43.3       |
| 1998 | 270.0                  | 17.7 | 13.2         | 38.0               | 5.33                       | 39.9                        | 14.7        | 35.1                     | 7.1         | 23.3                  | 22.3    | 43.1       |
| 1999 | 281.1                  | 17.5 | 14.7         | 39.3               | 5.40                       | 41.5                        | 16.1        | 36.6                     | 8.2         | 24.0                  | 23.5    | 43.9       |
| 2000 | 294.3                  | 19.3 | 15.5         | 41.4               | 5.57                       | 44.1                        | 16.7        | 39.6                     | 7.9         | 24.2                  | 25.2    | 44.3       |
| 2001 | 299.0                  | 19.1 | 16.1         | 40.5               | 5.94                       | 44.8                        | 19.7        | 37.2                     | 8.4         | 25.3                  | 26.6    | 45.1       |
| 2002 | 301.0                  | 19.2 | 15.7         | 38.0               | 5.80                       | 45.8                        | 22.2        | 36.6                     | 8.1         | 26.3                  | 27.2    | 45.3       |
| 2003 | 304.4                  | 20.2 | 16.6         | 37.1               | 5.63                       | 46.3                        | 23.4        | 36.9                     | 7.2         | 27.6                  | 27.6    | 44.8       |
| 2004 | 305.7                  | 20.6 | 17.0         | 38.3               | 5.63                       | 47.2                        | 23.9        | 37.0                     | 6.9         | 27.6                  | 28.3    | 42.4       |
| 2005 | 308.2                  | 20.7 | 17.3         | 38.5               | 5.64                       | 47.7                        | 23.7        | 37.4                     | 6.8         | 28.1                  | 28.7    | 42.7       |
| 2006 | 311.3                  | 20.8 | 17.2         | 38.5               | 5.72                       | 48.5                        | 24.3        | 38.0                     | 6.8         | 28.7                  | 29.1    | 42.8       |
| 2007 | 314.1                  | 20.8 | 17.1         | 38.5               | 5.77                       | 49.2                        | 24.1        | 38.8                     | 6.9         | 29.2                  | 29.4    | 43.2       |
| 2008 | 317.8                  | 20.8 | 17.0         | 38.4               | 5.81                       | 50.1                        | 24.0        | 39.7                     | 7.1         | 29.9                  | 29.7    | 43.9       |
| 009  | 322.8                  | 20.8 | 16.9         | 38.4               | 5.90                       | 51.0                        | 24.7        | 40.6                     | 7.4         | 30.5                  | 30.2    | 44.7       |
| 2010 | 327.6                  | 20.8 | 16.8         | 38.4               | 5.96                       | 51.9                        | 25.2        | 41.5                     | 7.6         | 31.2                  | 30.8    | 45.4       |
| 2011 | 333.1                  | 20.8 | 16.9         | 38.5               | 6.03                       | 52.7                        | 26.3        | 42.5                     | 7.9         | 31.8                  | 31.3    | 46.2       |
| 2012 | 338.5                  | 20.9 | 16.9         | 38.6               | 6.08                       | 53.5                        | 27.1        | 43.4                     | 8.2         | 32.7                  | 32.0    | 46.8       |
| 2013 | 342.3                  | 20.9 | 16.8         | 38.7               | 6.09                       | 53.9                        | 27.1        | 44.2                     | 8.4         | 33.6                  | 32.6    | 47.4       |
| 014  | 346.4                  | 20.9 | 16.8         | 38.7               | 6.14                       | 54.2                        | 27.7        | 44.8                     | 8.6         | 34.5                  | 33.3    | 48.0       |
| 015  | 349.7                  | 20.9 | 16.7         | 38.6               | 6.20                       | 54.5                        | 27.8        | 45.4                     | 8.7         | 35.4                  | 34.0    | 48.5       |
| 2016 | 353.4                  | 20.9 | 16.7         | 38.6               | 6.26                       | 54.8                        | 28.3        | 45.8                     | 8.9         | 36.4                  | 34.7    | 49.0       |
| 2017 | 357.0                  | 20.9 | 16.6         | 38.6               | 6.33                       | 55.0                        | 28.8        | 46.1                     | 9.1         | 37.4                  | 35.4    | 49.6       |
| 2018 | 360.7                  | 20.9 | 16.6         | 38.6               | 6.37                       | 55.2                        | 29.3        | 46.4                     | 9.2         | 38.4                  | 36.1    | 50.2       |
| 2019 | 364.8                  | 21.0 | 16.6         | 38.6               | 6.41                       | 55.4                        | 29.9        | 46.7                     | 9.4         | 39.6                  | 36.9    | 50.8       |
| 2020 | 368.6                  | 21.0 | 16.6         | 38.5               | 6.47                       | 55.7                        | 30.4        | 47.0                     | 9.5         | 40.8                  | 37.7    | 51.4       |
| 2021 | 372.6                  | 21.0 | 16.6         | 38.4               | 6.51                       | 56.0                        | 30.9        | 47.3                     | 9.6         | 41.9                  | 38.5    | 52.0       |
| 2022 | 376.7                  | 21.0 | 16.5         | 38.6               | 6.54                       | 56.3                        | 31.2        | 47.5                     | 9.8         | 43.1                  | 39.4    | 52.6       |
| 2023 | 381.3                  | 21.0 | 16.5         | 38.8               | 6.59                       | 56.6                        | 31.7        | 47.8                     | 9.9         | 44.4                  | 40.4    | 53.3       |
| 2024 | 386.3                  | 21.0 | 16.4         | 39.2               | 6.65                       | 56.9                        | 32.4        | 48.0                     | 10.0        | 45.7                  | 41.4    | 53.9       |
| 2025 | 391.3                  | 21.1 | 16.4         | 39.5               | 6.69                       | 57.2                        | 33.1        | 48.3                     | 10.2        | 47.0                  | 42.4    | 54.6       |

